



**ZYMO RESEARCH**

*The Beauty of Science is to Make Things Simple®*



# **Personalized Lab Automation**

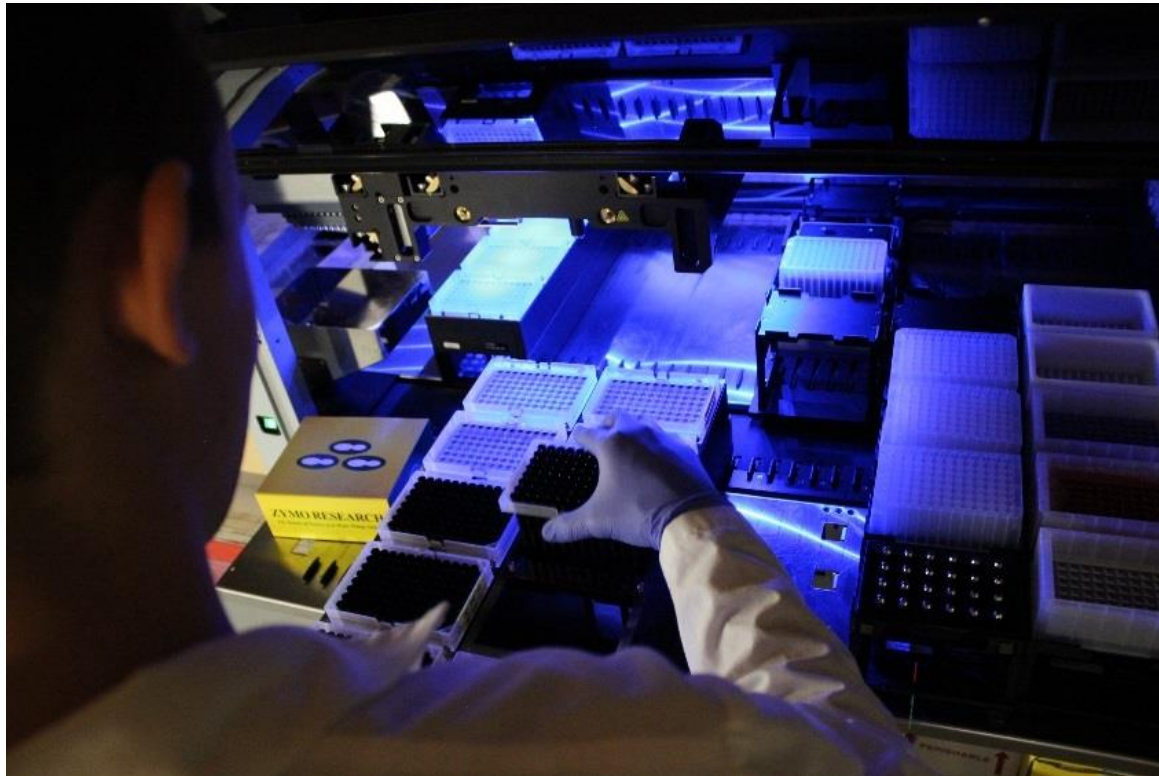
Plug-and-play DNA/RNA Purification

# Pain Point: Custom Unique Workflows

Most desired workflows are unique and may require a flexible custom solution



# Pain Point: No Scripting Experience



Lack of knowledge of how to script on robotic platforms

# Zymo: Your Partner in Automated Sample Prep

- Free support service for every MagBead Customer
- We make automated NA extraction plug-and-play:
  - Custom Solutions
  - Flexibility
  - Scripting
  - Troubleshooting
  - Technical Support
  - Workflow Validation





# Robotic Platform Expertise

## Zymo Research and Hamilton Robotics Forge Partnership to Automate Epigenetics Research

More accurate, faster, and simpler workflows with automated methods are now available



Thermo Kingfisher



Tecan



Eppendorf





# Customer Testimonials

“We are just so appreciative of all of your help in getting us **set up with the script, accommodating all of our requests** for customizing it to our LIMS needs, and everything else you have done for us.”

B.R.

“Thank you for **taking the time to go over the different protocols**. Thank you very much for the data package, scripts, and sample kit.”

R.M.

“These are very helpful suggestions. [The automation support team] has been extremely helpful and provided me with **excellent customer service, which I really appreciate.**”

S.C.

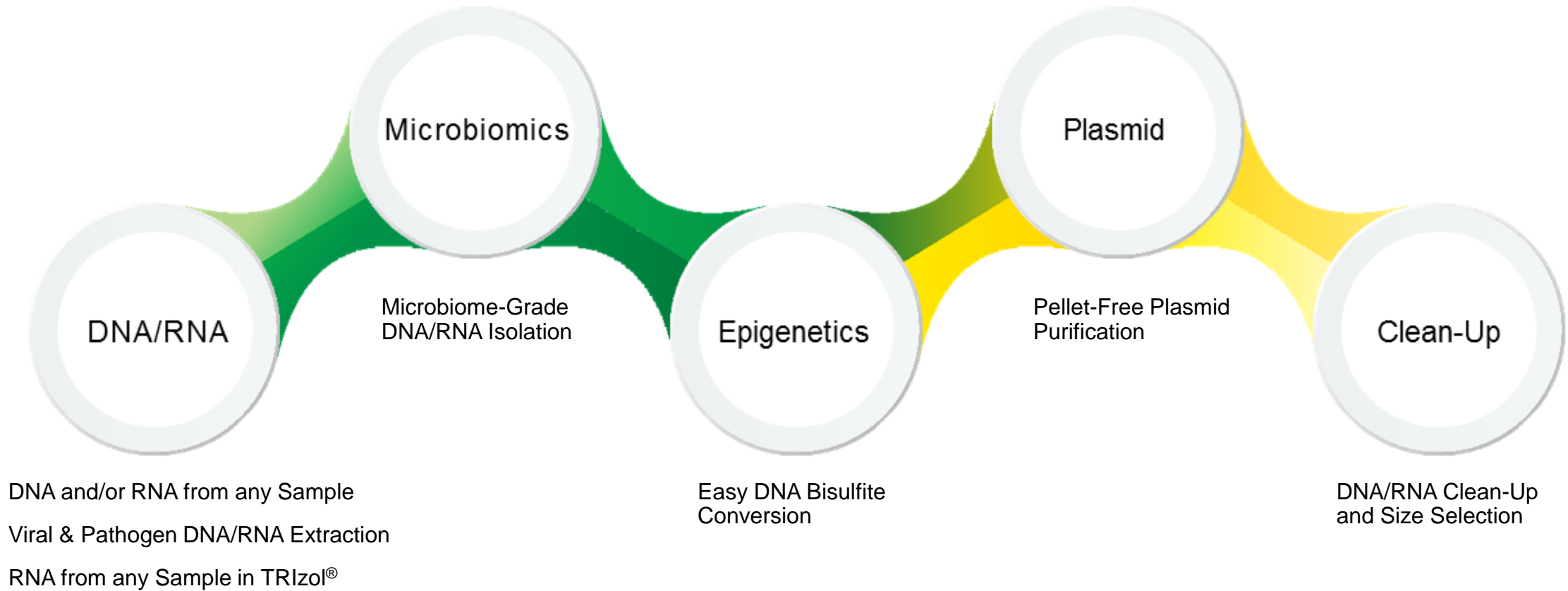
“It was a **pleasure meeting all of you and putting a face to a name** after all this time. I look forward to our continued partnership.”

L.M.

# Magnetic Bead Kits & Success Stories



# Unique Sample Prep Technologies



# Success Story: Nucleic Acids from Urine

## Application:

Urine Diagnostic Lab: Match urine to sample provided to prevent urine substitutions

## Needs

1. Extract total DNA/RNA (including cell-free) from buccal swabs and urine on the KingFisher Flex
2. Difficult to automate the extraction: high processing volumes and low biomass samples
3. Tested other commercially available kits with little to no success



# Success Story: Nucleic Acids from Urine

## Solution:

1. Custom protocol that transforms large volumes into small pellets sizes suitable for 96-well.
2. Designed a custom built-in RNase treatment (based on customers request).
3. Helped analyze and interpret results for customer (no experience working in genomics), and achieved validation of their new product service.



**Evaluated the *Quick-DNA/RNA* MagBead –  
Best extraction of total nucleic acids**

# Success Story: Genomic DNA

## Application:

Extract genomic DNA from bacterial samples (E. coli) using the Quick-DNA MagBead Plus

## Needs

1. Implement workflow on Tecan Freedom EVO 200 workstation using 96-well head
2. Reduce to smaller processing volumes (miniaturizing the reaction)



# Success Story: Genomic DNA

## Solution:

1. Provided customized script based upon customer's worktable/deck layout of instrument
2. Validated using less volumes in-house for customer's specific application needs
3. Optimized liquid classes to improve mixing speeds to get full resuspension of magnetic beads. Decreased drying time to improve elution efficiency
4. Improved yields from 7 ng/ul to 50 ng/ul





# Success Story: Microbiomics

## Application:

Extract mouse cecum tissue and stool DNA using the ZymoBIOMICS DNA MagBead for downstream 16S rRNA sequencing

## Needs

1. Validate workflow on Eppendorf EpMotion 5075 TMX instrument and software
2. Concerns about cross contamination
3. Require comparable yields to Promega Maxwell Tissue DNA kit.



# Success Story: Microbiomics

## Solution:

1. Used checker-board plate design to validate no cross contamination occurred. Implemented controls by using the ZymoBIOMICS Microbial Community Standard
2. Optimized magnetic bead mixing aspiration speed and supernatant dispense volume parameters
3. Yields improved from 0.5-6 ng/ul to 26-30 ng/ul  
Zymo achieved amazing quality in comparison.  
Zymo: A260/280: 1.81, A260/230: 2.14  
Promega: A260/280: 1.65, A260/230: 0.963



# Success Story: Epigenetics/Methylation

## Application:

Analyzing DNA methylation markers in cell-free DNA from plasma using the EZ DNA Methylation Lightning kit

## Needs

1. Using the KingFisher Duo Prime (12-pin magnetic head version)
2. Transitioning from spin column format to magnetic bead chemistry to scale up for high-throughput processing
3. Small elution volumes for maximum yield



# Success Story: Epigenetics/Methylation

## Solution:

1. Provided initial KingFisher Duo script to get customer's workflow rapidly functioning
2. Optimized binding mixing speed, lowered drying time, and improved elution mixing. This accommodates the usage of small volumes as magnetic bead and liquid contact is maximized
3. Improved overall recovery from 66% to complete theoretical 100% rate.



# Success Story: Plasmid Prep

## Application:

Extract plasmid DNA using the Zyppy Plasmid MagBead – uses direct lysis with no extra centrifugation/pelleting steps

## Needs

1. Validate chemistry on Hamilton VANTAGE instrument and Instinct V software
2. Decided to hire Hamilton Field Application Specialist to implement this workflow
3. Yield needs to be comparable to manual methods: 35 ng/ul.



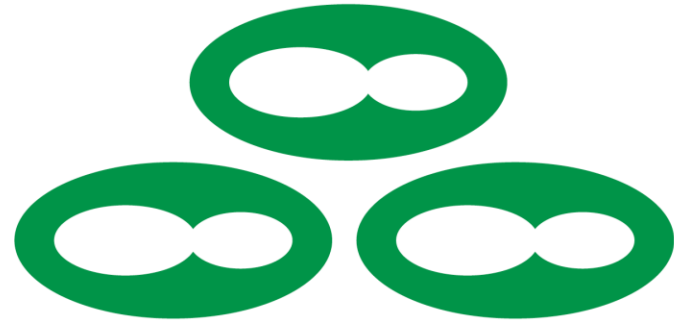


# Success Story: Plasmid Prep

## Solution:

1. Advised Field Application Specialist on critical steps (Ex. Alkaline Lysis, Neutralization) and specific mixing speeds, incubation times, temperature parameters, magnetic bead pelleting to translate into programming script steps.
2. Solved a problem that was ongoing for a while in 1 week. Increased plasmid DNA yield from 5 ng/ul to 40-50 ng/ul and resulted in satisfied customer.





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